



Integration Point 10+2 Helps Importers Meet Requirements As Structured Review Period Ends

Charlotte, NC, November 19, 2009 — Compliance enforcement for the Importer Security Filing (or 10+2) begins on January 26, 2010. With only 2 months left to meet compliance requirements, many U.S. importers are still questioning if they will be ready. As importers struggle to compile the necessary information and submit documentation within the stated 24-hour timeframe, U.S. Customs & Border Protection (CBP) has made it clear — if you don't have a process in place to meet 10+2 requirements, you will be fined. Integration Point, Inc. (www.IntegrationPoint.com), a provider of global trade management solutions, has a solution that can prevent non-compliance while efficiently managing the compilation and filing of all necessary data.

"We were pleased to choose Integration Point to handle our ISF needs this year," stated Virginia Thompson, Manager of Import/Export Operations and International Trade Compliance for Euromarket Designs, Inc. (d/b/a Crate and Barrel). "We had been using Integration Point Foreign-Trade Zone Management software for over 3 years and knew them to be extremely flexible and responsive in meeting our company's specific needs. With a regulation as new and unknown as ISF, we knew that would be critical. Within the first six months, we have seen them implement almost all of our requested enhancements to the tool — it gets better and better with each release"

Integration Point 10+2 provides importers with a web-based solution that automates the collection and validation of all required data. By addressing this data collection and validation challenge faced by most importers, Integration Point 10+2 assists importers and companies with developing a successful filing strategy.

"One of our main goals in implementing 10+2 was to find a solution that would be cost-effective," continued Thompson. "Not only did we find Integration Point pricing extremely competitive, but their ability to take data electronically from our own systems has allowed us to create ISF's with no-keying, which is not only time/cost-effective but is resulting in more accurate and compliant filings."

Main Features of Integration Point 10+2

- Automated collection and electronic interfacing of required ISF data from all trading partners increases processing sophistication
- Advanced validation of data before transmission of completed filing to CBP
- Automatic email notification of filing status and potential timing complications
- Facilitated supplier involvement through visibility parameters defined by the organization to provide the highest level of flexibility in data shared
- Comprehensive audit trail of all ISF data and modifications

“With the structured review and flexible enforcement period coming to an end, U.S. importers must be confident in their process for filing their ISFs,” said Melissa Irmen, Vice President – Products & Strategy at Integration Point, Inc., and a member of the COAC 10+2 (Advance Data Elements) subcommittee. “Part of that confidence comes from knowing that the information entered into the filing is correct. Our customers have found that using an automated solution like Integration Point 10+2 provides that extra layer of data validation while facilitating data collection, and improves visibility of the entire ISF filing process.”

About Integration Point, Inc.

A leading provider of global trade management solutions, Integration Point, Inc. assists international companies by providing import and export visibility globally, delivering up-to-date global regulatory information and facilitating connectivity to supply chain partners and government agencies around the globe. Built on a single, web-based platform, Integration Point allows organizations to secure their supply chain and comply with global regulatory requirements while improving visibility and realizing savings opportunities. Integration Point Global Trade Management includes solutions for: import/export management, supply chain security, entry validation, restricted party screening, product classification, free trade agreement qualification and duty deferral program management (US FTZ, Mexico Maquiladora, EU Customs Warehousing, etc.) Contact Integration Point at <http://www.IntegrationPoint.com> or 704-576-3678.

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