



Integration Point CEO Selected as Provider Pro to Know by Supply & Demand Chain Executive

Charlotte, NC, USA – March 30, 2018 – *Supply & Demand Chain Executive* magazine announced its 18th annual listing of [Pros to Know](#) in the supply chain industry. Integration Point, a leading provider of [Global Trade Management \(GTM\)](#) solutions, is pleased to announce that CEO Tom Barnes has been recognized for his efforts in assisting multi-national companies achieve success in trade compliance and automation.

According to the editor, Mr. Barnes and his fellow recipients are “paving the way for the next generation of exceptional supply chain leaders and [. . .] embody the commitment to transformative supply chain tools and processes.”

Mr. Barnes has been a leader in the industry for 28 years. In 2002, he founded Integration Point, a web-based platform that delivers global trade management, enhances visibility, and maintains the regulatory requirements for 206 countries and territories. Under his leadership and global perspective, Integration Point has developed the most globally comprehensive trade compliance solution on a single platform that integrates with major ERPs, thousands of supply chain partners, and numerous government entities. Last year, Integration Point helped its 600+ clients save more than one billion dollars through the use of free trade agreements, foreign-trade zones, and other global duty deferral programs.

“The world of global trade is changing fast,” said Mr. Barnes. “Now more than ever, visibility and automation are essential to achieving supply chain excellence. We will continue to work with our clients in finding the most innovative ways to leverage technology in order to best manage their global supply chains while minimizing risk and maximizing savings.”

As a key figure in the industry, Mr. Barnes has a demonstrated passion for the field and is a strong supporter of ongoing education in global trade compliance. He has collaborated with several universities to build future expertise in this area and sits on the International Business Board at the University of South Carolina.

About Integration Point

Integration Point offers the most comprehensive suite of global trade management (GTM) products encompassing all industries, geographies, and trade programs. By delivering visibility and localized knowledge for 206 countries and territories on a single web-based platform, Integration Point enables companies to achieve global compliance while maximizing supply chain savings. Integration Point provides solutions for import/export management, product classification, free trade agreement qualification, export screening, drawback, foreign-trade zones, supply chain security, and post-entry validation. With 600+ team members across every major continent, Integration Point ensures clients combine local best practices with global standards when deploying a global trade management platform.

Contact Integration Point at www.IntegrationPoint.com.